

Intelinair Account Managers

We're a highly focused Ag-Tech company that brings game changing crop intelligence to row crop farmers across the Midwest, empowering them to revolutionize their management practices and increase their yields. Our customers are able to see, for the first time ever, their emergence, weeds, yield risks, and more mapped out across their entire farming operation and delivered to them in an easy-to-consume app. Visit our website at - <https://www.intelinair.com/>

What do our account managers do?

Our farmers rely on their Intelinair Account Managers to help them interpret and utilize AgMRI to identify yield limiting factors, address in-season problems, and improve their management practices.

Our partners rely on their Intelinair Account Managers to interpret and leverage AgMRI to provide better service to their customers, grow their business, and make their lives easier.

As an Intelinair Account Manager you will have the opportunity to:

- Work with a highly versatile set of industry leading partners including farmers, seed dealers, ag retailers, and more. You will develop strong relationships through a broad spectrum of influential ag personnel.
- Work in an unrestricted, self-starter environment that encourages creative thinking and initiative. You will build experience at unparalleled rates and contribute directly to the expansion of a leading ag tech business.
- Work alongside highly motivated and experienced entrepreneurs. You will learn how to develop and execute sales strategies, build brand awareness, and sell direct to end users and businesses.
- Develop a territory of business in which you will support customers, drive brand awareness, and sales.

Your Objectives in this role are to:

1. Make your customers successful in the 2020 growing season
2. Drive brand awareness in your territory
3. Sell direct to grower and partners

REQUIREMENTS:

- **Must be located within approximately a 50 mile radius of -**
 - **Springfield, IL**
 - **Decatur, IL**
 - **Mason City, IL**
 - **Lafayette, IN**
 - **Champaign, IL**
- **Start by May 1 2020 (Ideal being April 20)**

Your compensation includes:

- Base Salary
- Uncapped Commission on per acre basis
- Vehicle and Phone Reimbursement plan
- Company Health Insurance Plan

Qualifications:

- Bachelor's Degree

- **Recent and soon to be graduates welcome**
- Aptitude in mobile apps and new technology
- Ag/Midwest background preferred but not necessary
- Interest in helping farmers improve their operations

Please send you resume to Conner@intelinair.com to streamline your application Process